

Compiled by John Sansom from  
Robert Longacre's *Joseph*, chapt. 7: Variations in Formulas of Quotations

Function	Formula	Note
Dialogue Initiation	Sp:N + Add:N	Introduction and integration of a participant requires that he be explicitly presented more than once (158).
Secondary Dialogue Initiation	Sp:Ø + Add:pr	Initiatory dialogue where the participants have previously been well identified.
Continuing Dialogue	Sp:Ø + Add:N/pr	Basic quotation formula; Used when no special implications are being communicated.
Dialogue Redirection	Sp:N + Add:N	When formula occurs outside the initiation sequence, it indicates a sudden redirection in the dialogue.
Equal Status Dialogue	Sp:N + Add:N	Consistent occurrences of formula outside the two previously mentioned functions indicates the speaker and addressee are of equal status; May also indicate a mild tension between participants.
Decisive Intervention/ Speaker Dominance	Sp:N + Add:pr	Indicates pulling rank on the part of the speaker or an attempt to make reality what he is saying. A quick succession of quotation formula between participants may indicate a struggle for dominance.
Express Social Amenities/ Speaker Compliance	Sp:Ø + Add:Ø	Non-aggressive and reassuring; Also used to introduce the last utterance of a dialogue indicating compliance on the part of the speaker.
Argumental Stalemate	Sp:Ø + Add:Ø	For this and previous function look closely in previous clauses for possible indications of speaker and/or addressee, in which case these functions would not apply (166). Indicates either no tension or an attempt to downplay tension between participants.
Finality Dialogue	Sp:N + Add:Ø	Speech that does not anticipate an answer; Also includes expressions of puzzlement and outrage.
Addressee Focused	Sp:Ø + Add:N	Speech is addressee centered